



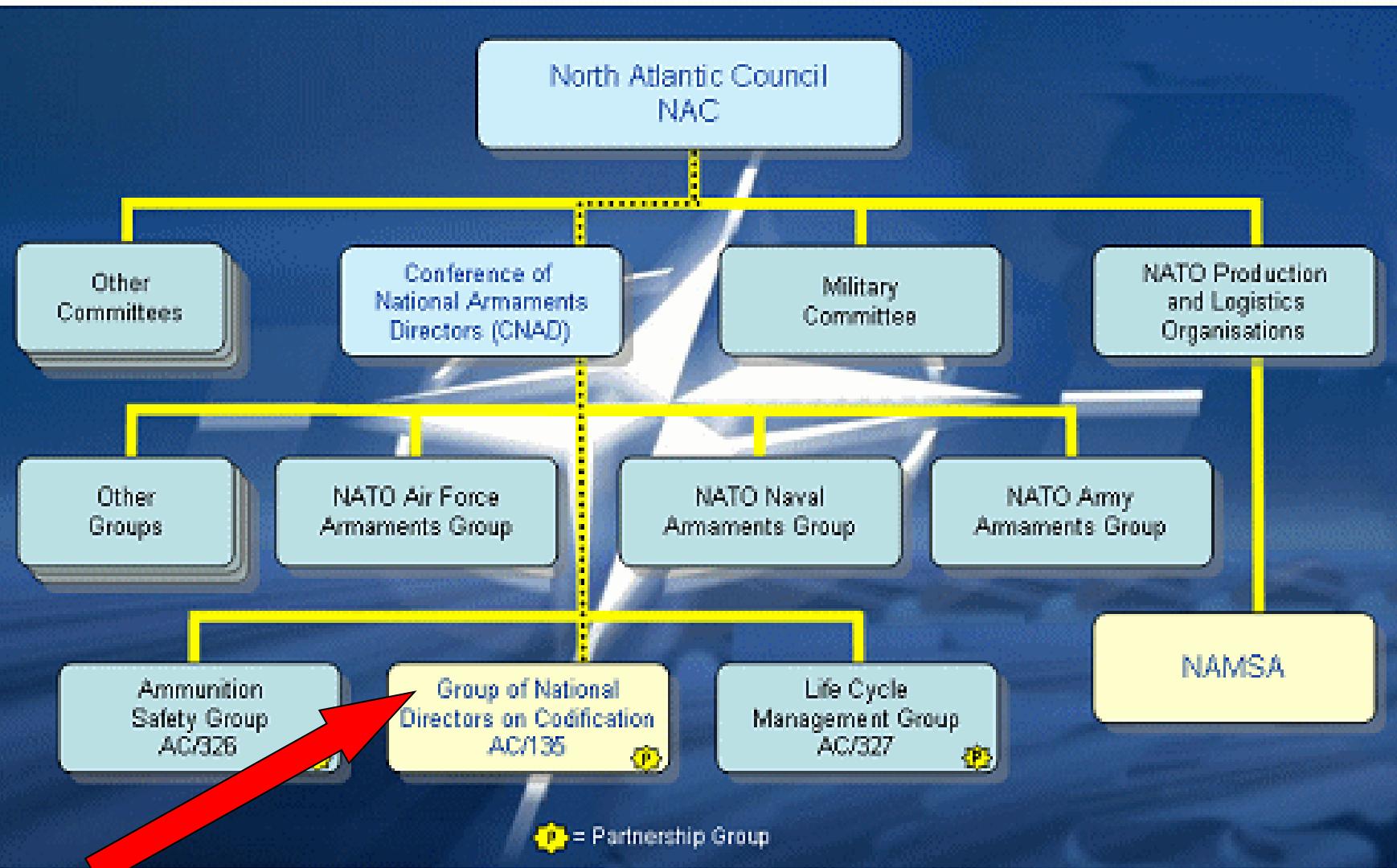
The DNA of Modern Logistics - NATO Codification

CONTRACTING FOR DATA QUALITY

Ian Smith NATO Codification System Transformation Steering Group

ian.smith631@mod.uk

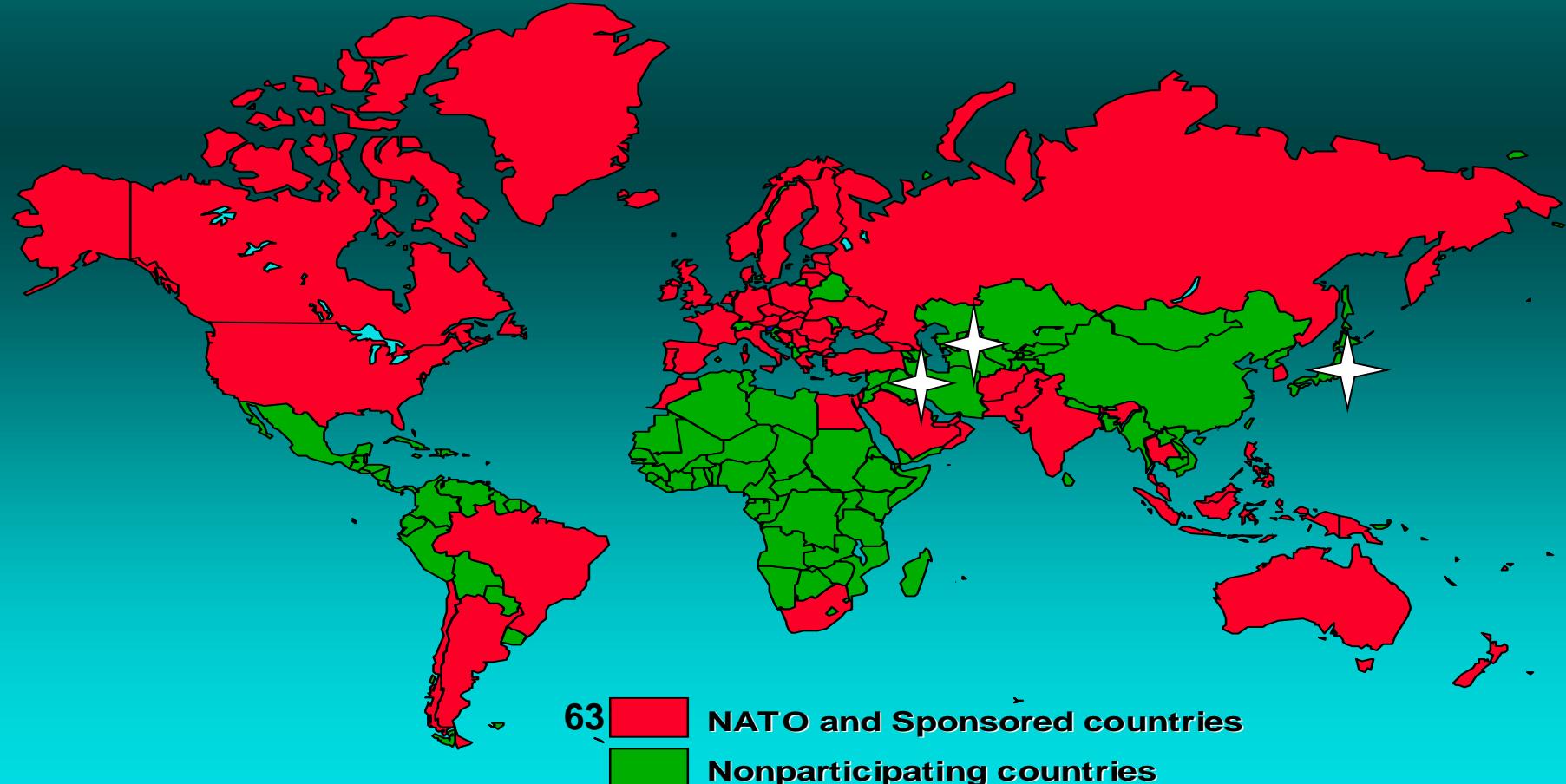
AC 135 & NATO



AC135 STRATEGIC VISION

The adoption of a **state-of-the-art** NATO Codification System and its methodology, by **Armed Forces and Defence Industries**, as the **Global Reference Standard** for Materiel Identification, and as a **key 'enabler'** to support **NATO & Multi-National Interoperability** and **Harmonised Logistic Systems**

CODIFICATION - BUILDING A WORLDWIDE COMMUNITY



INTEROPERABILITY

- ASSET MANAGEMENT
- COMMON PURPOSE & UNDERSTANDING



MULTINATIONAL SYSTEMS DEVELOPMENT

- | | |
|--|--|
|  ALN |  DASA |
|  AS |  FLABEL |
|  BAE |  TAI |
|  CASA | |



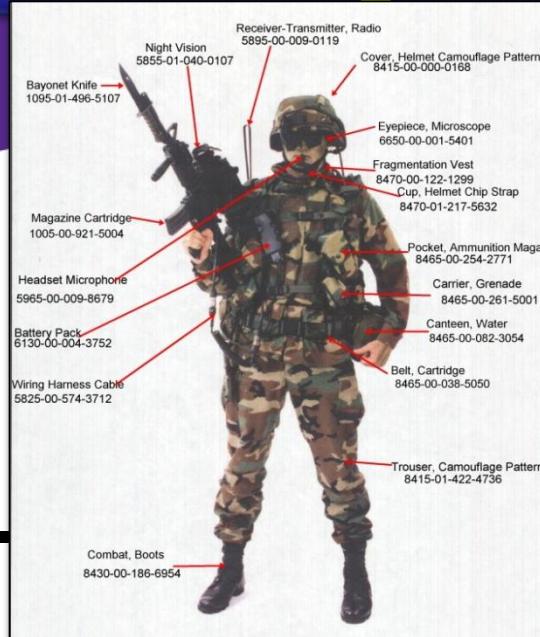
ENGAGING WITH INDUSTRY

- THRU-LIFE FROM CONCEPT TO DISPOSAL
- DESIGNER ENGAGEMENT



NATO Master Catalogue of References for Logistics

AC/135



NMCRL provides NATO forces with a multilingual web application in 12 languages.

NATO Codification System (NCS) data:

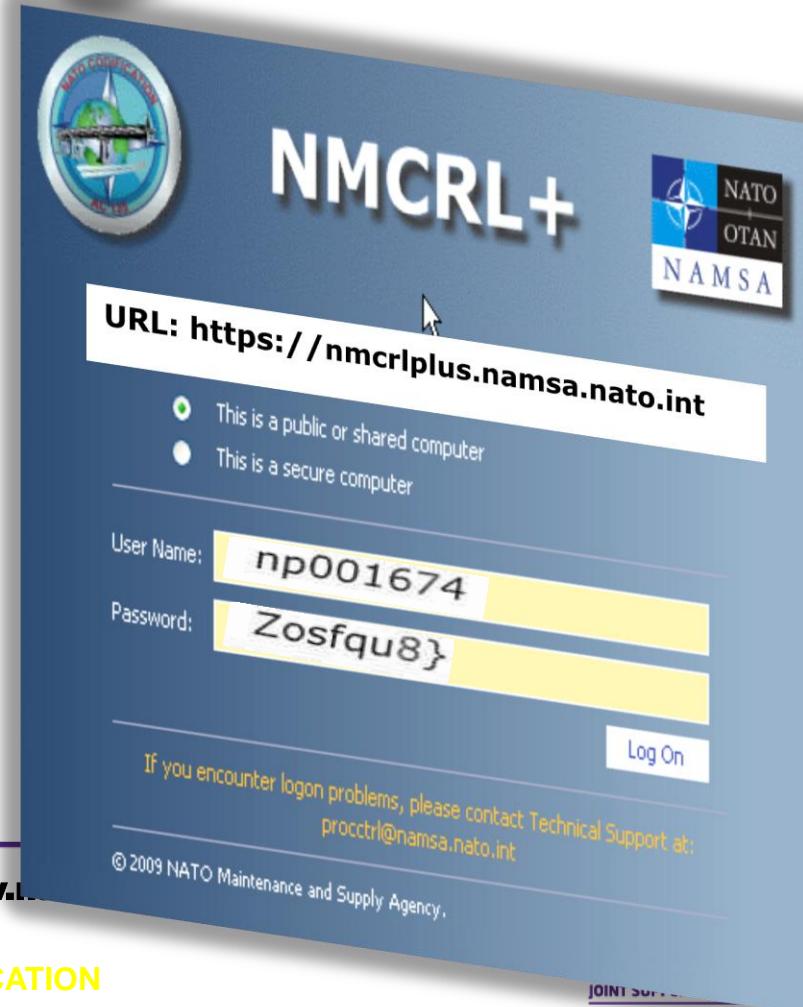
- 16 Million active Items of Supply (NSNs)
- 33 Million active Items of Production
- 2 Million Manufacturers and Vendors
- 91 Million Rows of Technical Characteristics
- Links to other Identification Systems
- Search by Characteristics, Batch Functionalities



MINISTRY OF DEFENCE

WWW.NATO.INT / CODIFICATION

30-DAY
TRIAL!



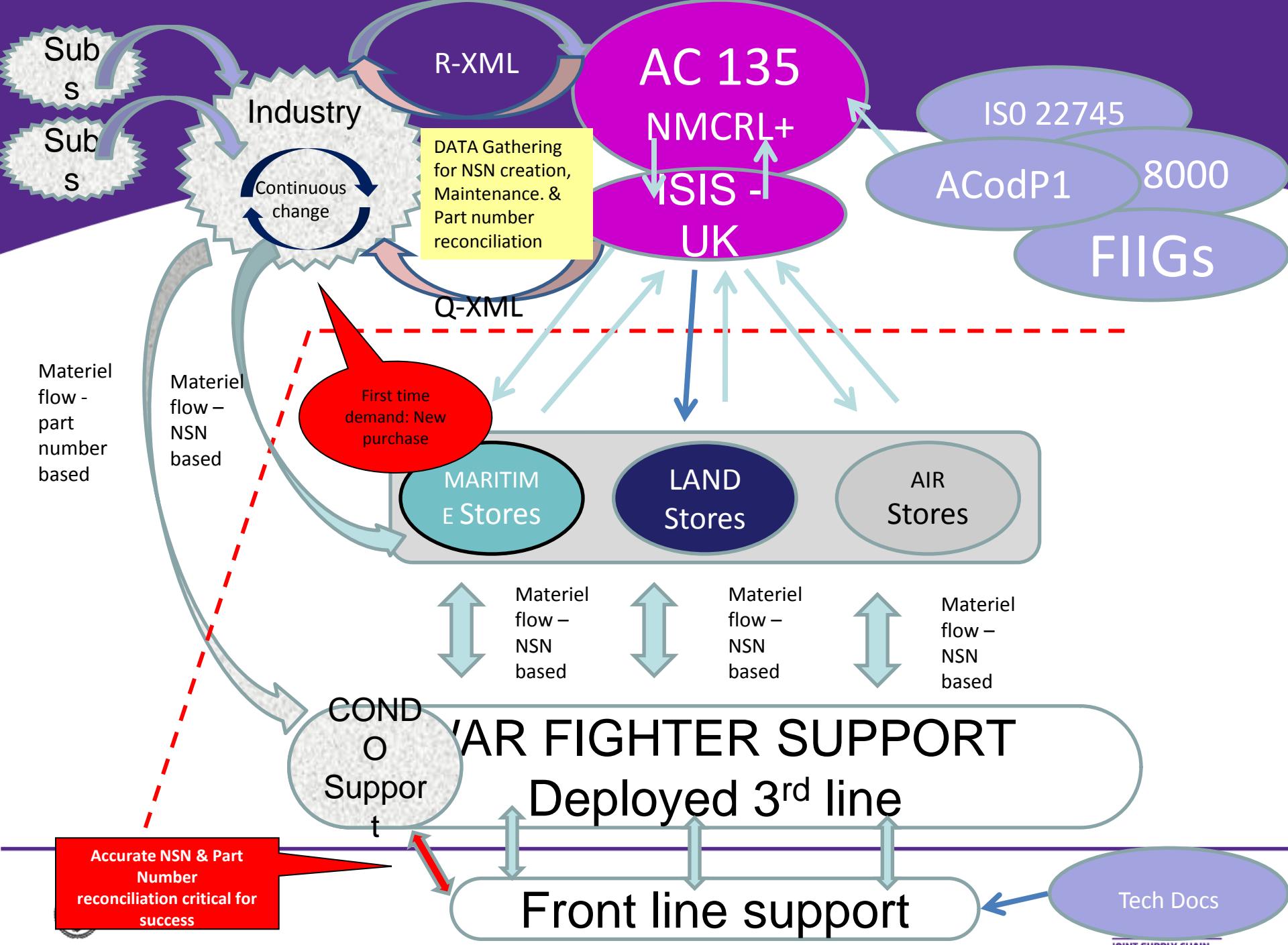
JOINT SUPPLY

What is DATA Quality?



YOUR POINTING AT IT WON'T HELP - THE COMPUTER RECORDS SHOWS NONE IN STOCK.





Landauer's principle (1961) - Information is Physical.

An Erasure in information leads to an entropy increase in non information degrees of freedom of the information processing apparatus or its environment.

*Yes I cut and pasted this from wikipedia
In English*

If the **information** is **complete** it should be **easy** to **identify** an item from that information.

If **information** is **incomplete**, the difference between the level of information existing and the actual item it describes, **proportionately reduces the probability of identifying** the item which reduces the value of having that information..... and that can lead to all sorts of problems!!!!!!!



The measuring stick

Type 1: All the mandatory elements of the Federal Item Identification Guide for the item in question have been met. The item is considered to be **FULLY DESCRIBED**.

Type 4: At least ONE of the mandatory elements of the Federal Item Identification Guide for the item in question have not been completed. The item is considered to be **PARTIALLY DESCRIBED**.

Type 2: NO mandatory or optional elements of the Federal Item Identification Guide for the item in question have been answered. Only the manufacturers part number exists. The item has **NO technical description**.

Traditional Versus Supplier Sourced Codification

The first SSC III task was sent to one of our contractors with a special instruction to complete the task in accordance with ISO 8000 Pt 110 and use ISO 22745 transactions for the 30 item task.

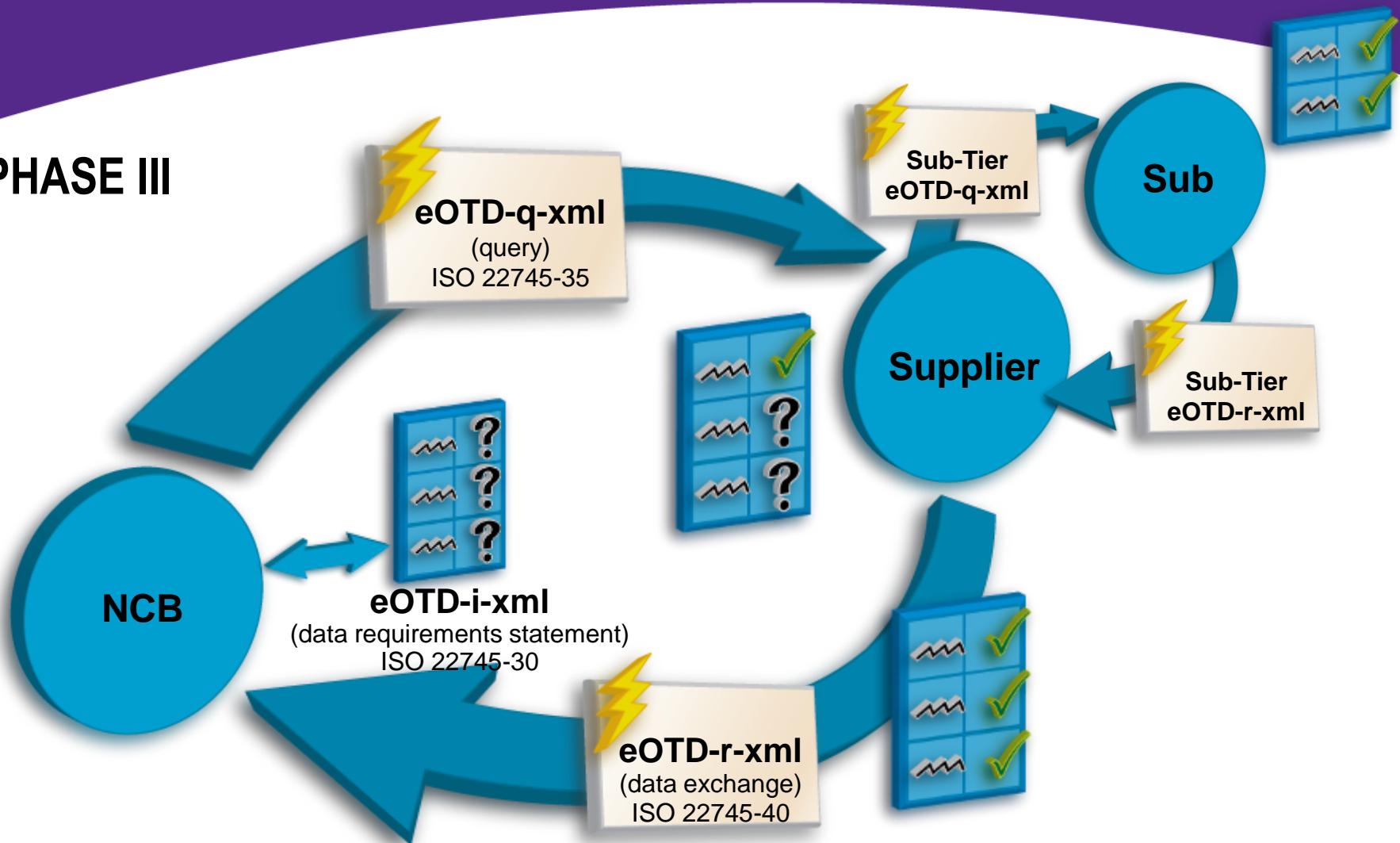
The contractor missed the special instruction, which normally we would have been really unhappy with!

Every cloud has a silver lining though and this let us put together some comparison stats: The traditional codification was achieved using the technical drawing which was only provided to allow item naming for the 22745 task.

	Type 1	Type 4	Type 2	Avg PVP
Traditional Codification	0	27	3	8
Supplier Sourced Codification	20	10	0	12

TRULY Automated Codification

PHASE III



NATO Mandatory Requirements

Class – VALVE BALL

Property 1 – Material

Property 2 – Style

Property 3 – Valve Operation

BAES Part Classification – 40,000,000

Class – Valve, Stainless Steel, 3 way L ported,
manually turned.



MINISTRY OF DEFENCE

NATO Mandatory Requirements

Class – **VALVE BALL**

Property 1 – **Material**

Property 2 – **Style**

Property 3 – **Valve Operation**

BAES Part Classification 40,000,000

Class – **Valve, Stainless Steel, 3 way L ported**

Property 1 – **Operation Method – Hand Turned**



MINISTRY OF DEFENCE

NATO Mandatory Requirements

Class – **VALVE BALL**

ISO 22745 OTD 0161-1#01-089708#1

Property 1 – Material

ISO 22745 OTD 0161-1#01-056789#1

Property 2 – Style

ISO 22745 OTD 0161-1#01-542315#1

Property 3 – Valve Operation

ISO 22745 OTD 0161-1#1543256#1

BAES Part Classification – 40,000,000

Class – **Valve**

ISO 22745 OTD 0161-1#01-248615#1

Property 1 – Material Value 1 Stainless Steel

ISO 22745 OTD 0161-1#01-056789#1

Value - ISO 22745 OTD 0161-1#01-021587#1

Property 2 – Configuration Value 2 - 3 way L ported

ISO 22745 OTD 0161-1#01-254780#1

Value - ISO 22745 OTD 0161-1#154278#1

Property 3 – Operation Method – Value 3 – Hand Turned

ISO 22745 OTD 0161-1#245780#1

Value - ISO 22745 OTD 0161-1#012475#1



NATO NATIONAL STOCK NUMBER - 991234567

Class – **VALVE BALL**

ISO 22745 OTD 0161-1#01-089708#1

Property 1 – Material Value 1 Stainless Steel

ISO 22745 OTD 0161-1#01-056789#1

Value - ISO 22745 OTD 0161-1#01-021587#1

Property 2 – Style Value 2 – 3 way L ported

ISO 22745 OTD 0161-1#01-542315#1

Value - ISO 22745 OTD 0161-1#154278#1

Property 3 – Valve Operation Value 3 - Manual

ISO 22745 OTD 0161-1#1543256#1

Value - ISO 22745 OTD 0161-1#012475#1

BAES Part Number – 40,000,000

BAES Part Classification – 40,000,000

Class – **Valve**

ISO 22745 OTD 0161-1#01-248615#1

Property 1 – Material Value 1 Stainless Steel

ISO 22745 OTD 0161-1#01-056789#1

Value - ISO 22745 OTD 0161-1#01-021587#1

Property 2 – Configuration Value 2 - 3 way L ported

ISO 22745 OTD 0161-1#01-254780#1

Value - ISO 22745 OTD 0161-1#154278#1

Property 3 – Operation Method – Value 3 – Hand Turned

ISO 22745 OTD 0161-1#245780#1

Value - ISO 22745 OTD 0161-1#012475#1

NATO NSN – 991234567



MINISTRY OF DEFENCE

Does this make things Faster?

Ask a cataloguer how long it takes to create 1 item and the reply will be something like “***how long is a piece of string***”

To get the best possible comparison, I removed the cataloguer’s thinking time, and reduced the creation of NATO Stock record to a count of the mouse clicks required.

The average number of property value pairs within the UK NATO Database = 8. Each Property Value Pair requires a minimum of 3 mouse clicks.

An NSN requires an average of 24 mouse clicks to populate the descriptive data.

Does this make things Faster? Answer = Yes.

elIS - Microsoft Internet Explorer provided by DII/F Restricted

Item of Supply Details

HSIC: 5920	HSII: 0995430658	IG No: A01700	IIIC: 00248	SMD Ind: A F N
Name: FUSE,CARTRIDGE				
CSC: 0	Security Ind: 0	RPDMRC: <input type="checkbox"/>	Date Amended: 12/11/2010	CSD: XX102PP0414 X208L40740 X308P40203 X3034P00116 X402Z200050
Tl: 1		CCC: 0 ?	HSII Alloc Date: 25/04/1991	
CAE: X	LDU Ind: 0	FMSI: 062	Char Altered Date: 02/11/2010	
MoD Hazard Code: 00 - NON-HAZARDOUS PRODUCTS PRESENTING NO PHYSICO-CHEMICAL HAZARD TO PEOPLE, ENVIRONMENT OR PROPERTY.				

References Characteristics Users Related HSN

MRC	MRC Decode	Conj	SAC	Coded Reply	Decoded Reply
AAQL	BODY STYLE		2A	2A TUBE TYPE	
ABHP	OVERALL LENGTH	AND	LB19.50	19.50 MILLIMETRES MINIMUM	
ADAV	OVERALL DIAMETER	AND	LB5.00	20.50 MILLIMETRES MAXIMUM	
ABEJ	CONTINUOUS CURRENT RATING...		3.150	5.00 MILLIMETRES MINIMUM	
AFXE	MAXIMUM VOLTAGE RATING IN...		B250.0	5.30 MILLIMETRES MAXIMUM	
AFXF	CIRCUIT OVER-CURRENT INTEN...		B	250.0 AC	
AFXH	INTERRUPTION INDICATOR ME...		AB	NORMAL INSTANTANEOUS	
CSGN	SHORT-CIRCUIT INTERRUPT C...		35.0	VISIBLE ELEMENT	
ABDN	TERMINAL SURFACE TREATMEN...		A0E000	35.0	
CBEL	FEATURES PROVIDED		ANB	SILVER PLATED	
PRPY	PROPRIETARY CHARACTERISTI...		NPAC	NONRENEWABLE FUSIBLE ELEMENT	
9000	DATE OF PRECEDING RECORD		09062	NPAC	
				03 MAR 2009	

Export XML | << Prev Record 1 of 1 Next >> | Back | Print | Done

To create an exact duplicate
Of this record
(13 PVPs = 39 mouse clicks)
traditionally.....

elIS - Microsoft Internet Explorer provided by DII/F Restricted

Item of Supply Details

HSIC: <input type="text"/>	HSII: <input type="text"/>	IG No: A01700	IIIC: 00248	SMD Ind: <input type="checkbox"/>
CSC: <input type="checkbox"/>	Security Ind: 0	RPDMRC: <input type="checkbox"/>	Date Amended: <input type="text"/>	CSD: <input type="checkbox"/>
Tl: <input type="checkbox"/>		CCC: 0 ?	HSII Alloc Date: <input type="text"/>	
CAE: <input type="checkbox"/>	LDU Ind: <input type="checkbox"/>	FMSI: <input type="checkbox"/>	Char Altered Date: <input type="text"/>	
MoD Hazard Code: 00 - NON-HAZARDOUS PRODUCTS PRESENTING NO PHYSICO-CHEMICAL HAZARD TO PEOPLE, ENVIRONMENT OR PROPERTY.				

References Characteristics Users Related HSN

Press Apply to update the mandatory status of subsequent MRCs.

SAC	CAC	Delete	S	MRC	MRC Decode	Mode	Conj	SAC	...	Coded Reply
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> AAQL	BODY STYLE	L	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> ABHP	OVERALL LENGTH	J	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> ABUT	TERMINAL LENGTH	J	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> ABHQ	CENTER TO CENTER DISTANCE...	J	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> ABHV	OVERALL HEIGHT	J	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> ABMK	OVERALL WIDTH	J	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> ABTM	BODY DIAMETER	J	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> ABTO	MOUNTING SLOT WIDTH	J	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> ADAQ	BODY LENGTH	J	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/> ADAV	OVERALL DIAMETER	J	<input type="button"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Import XML | Browse... | Choose file | Look in: Desktop | My Recent Documents | Desktop | My Documents | Network | RUMLT700619

RDGs... | Apply | Submit | Done | File name: | Files of type: All Files (*.*) | Open | Cancel

1 2 3 4

.....takes 4 mouse clicks
Using ISO 22745!



MINISTRY OF DEFENCE

de&s

JOINT SUPPLY CHAIN

Does it make things better?

Existing NSN 1 – Type 4

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347
Ethernet Shipboard Cable

ISO 8000 NSN 1 – Type 1

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347
Ethernet Shipboard Cable

Conductor Quantity – 8

Conductor Form – AY

Material – 990019001

Cross Sectional Shape Style – 6

Connector ID – JTRJ456F-16NXLSB

Connector Manufacturer – 0BW78

Overall Length - Varying

Existing NSN 2 – Type 4

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4351

Cable Shipboard Ethernet

ISO 8000 NSN 2 – Type 1

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347
Ethernet Shipboard Cable

Conductor Quantity – 8

Conductor Form – AY

Material – 990019001

Cross Sectional Shape Style – 6

Connector ID – JTRJ456F-16NXLSB

Connector Manufacturer – U7739

Overall length – varying

Features – Double Sheathed.

ISO 8000 NSN 1 – Type 1

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347
Ethernet Shipboard Cable

Conductor Quantity – 8

Conductor Form – AY

Material – 990019001

Cross Sectional Shape Style – 6

Connector ID – JTRJ456F-16NXLSB

Connector Manufacturer – 0BW78

Overall Length - Varying

ISO 8000 NSN 2 – Type 1

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347
Ethernet Shipboard Cable

Conductor Quantity – 8

Conductor Form – AY

Material – 990019001

Cross Sectional Shape Style – 6

Connector ID – JTRJ456F-16NXLSB

Connector Manufacturer – U7739

Overall length – varying

Features – Double Sheathed.



MINISTRY OF DEFENCE

The Cables

Both NSNs upgraded from Type 4 partially described to Type 1 Fully Described 100% success

NSN 1 increased from 2 Property value pairs to 9 property Value Pairs

NSN 2 Increased from 2 Property Value Pairs to 10 Property Value pairs

350% improvement

The data quality

These NSN were created as separate NSNs because the part numbers are different but no reason for the difference was known by the UK MoD and therefore the in service users of the kit.

The extra property value pair on NSN 2 shows the same fit form and function, but with increased operating tolerance.

Source Supplied Codification (SSC) In UK MoD

The UK delivered the first Platform (TERRIER) fully codified in accordance with ISO 8000 Pt 110 & ISO 22745:

Items on the TERRIER Bill Of Material	1879
NSNs created	920
Pre existing NSNs Screened	959
*Type 1 667 (72.5%)	*Type 4 323 (37.5%)
	*Type 2 0 (0%)

This is an unprecedeted success in terms of data quality apparent when benchmarked against the entire UK NATO Database which has 2,618,151 items in total :

Type 1 459,178 (17%) Type 4 1,699,549 (65%) Type 2 459,424 (18%)

Does it make it Cheaper?

BAES Global Combat Systems spend **£3000** per item to bring their data to a maturity suitable to be fitted to a platform. **£1500** of that is the cost of procuring DATA.

The Test platform, TERRIER has 1879 items on its BoM.

That would have been a design cost of:

$$1879 \text{ items} @ \text{£3000} = \text{£5,637,000}$$

By implementing the ISO Standards, TERRIER was able to take advantage of pre-existing NATO Stock Number Data, the design cost was instead:

$$920 \text{ items} @ \text{£3000} = \text{£2,760,000}$$

$$959 \text{ items} @ \text{£1500} = \text{£1,438,500}$$

$$\text{Total Cost} = \text{£4,198,500}$$

Overall saving of £1,438,500

Source Supplied Codification (SSC) In UK MoD

The cost and quality savings for TERRIER have lead UK MoD and BAES to include ISO 8000 Pt 110 and ISO 22745 on a much larger platform, the Aircraft Carrier Queen Elizabeth Class,

The biggest ships ever commissioned by the Royal Navy due to enter service in 2020. 2 Aircraft carriers 284 meters long, displacement of 65,600 tonnes, capacity for up to 40 aircraft and an un-refuelled range of 10,000 nautical miles.

QEC is forecast to have **80,000** line items codified.

The design contract for QEC would result in a charge of **£1700** per item where BAES need to source data.

For any item where NSN data can be imported that cost is reduced to **£875**.

Source Supplied Codification (SSC) In UK MoD

If we apply a 'screening ratio' of 50% (slightly less than the current NATO average) and run a calculation, we can see the following potential savings for BAES.

80,000 @ £1700 = £136,000,000

Include ISO 22745 in the design contract

40,000 @ £1700 = £35,000,000

40,000 @ £875 = £68,000,000

Total = £103,000,000

Total saving of £33,000,000

Contracting for DATA Quality In UK MoD

The future of ISO 8000 & ISO 22745 in the UK:

The potential to deliver an improved service for less costs will drive these ISO Standards into UK MoD Policy for codification.

An ISO 8000 Pt 110 clause has already been included in our contracts with industry.

The UK NCB has been tasked with providing the capability to gradually transform to a state where all data transactions are automated, using a web service for individual transactions and working with delivery partners with high levels of transactions to build **ISO 22745** interfaces as with the **BAES QEC** and **TERRIER** platforms.

The potential savings to UK MoD are **£756,563.60** per annum, which equates to **75%** reduction in the overall budget for NSN creation in the UK.

Contracting For DATA Quality

Standard statement for inclusion as both an NCB Contract Clause and Codification Requirement statement in any standards which have NATO Codification as part of their delivery.

Supply of Source Data in support of NATO Codification

The contractor, sub-contractor or supplier shall supply identification and characteristic data in accordance with ISO 8000-110:2009 on any of the selected items covered in this contract.

Following a codification request, the Home NCB shall present a list of the required properties in accordance with the US Federal Item Identification Guides.

This exchange can be in a format agreed between the vendor and home NCB. One potential format of exchange is:

- (a) The contractor, sub-contractor or supplier shall agree a contact method to which requests for identification and characteristic data in an ISO 22745-35 compliant format can be facilitated.
- (b) The contractor, sub-contractor or supplier shall respond in a timely manner to requests for characteristic data that it receives in an ISO 22745-35 compliant format and the replies shall be in an ISO 22745-40 compliant format.
- (c) All metadata shall be from an ISO 22745 compliant Open Technical Dictionary.

NATO Codification



Supporting the Warfighter