



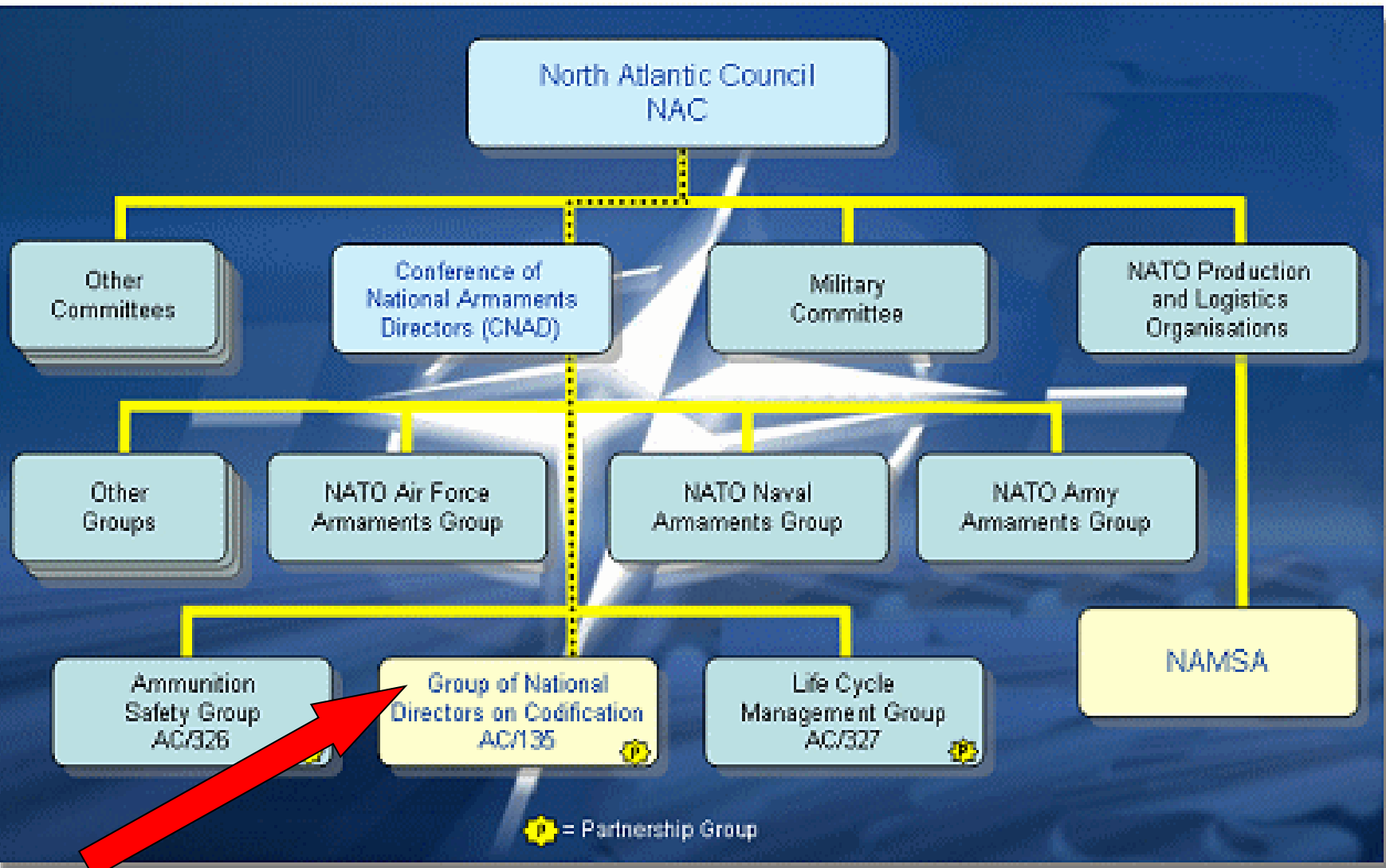
## The DNA of Modern Logistics - NATO Codification

### CONTRACTING FOR DATA QUALITY

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# AC 135 & NATO

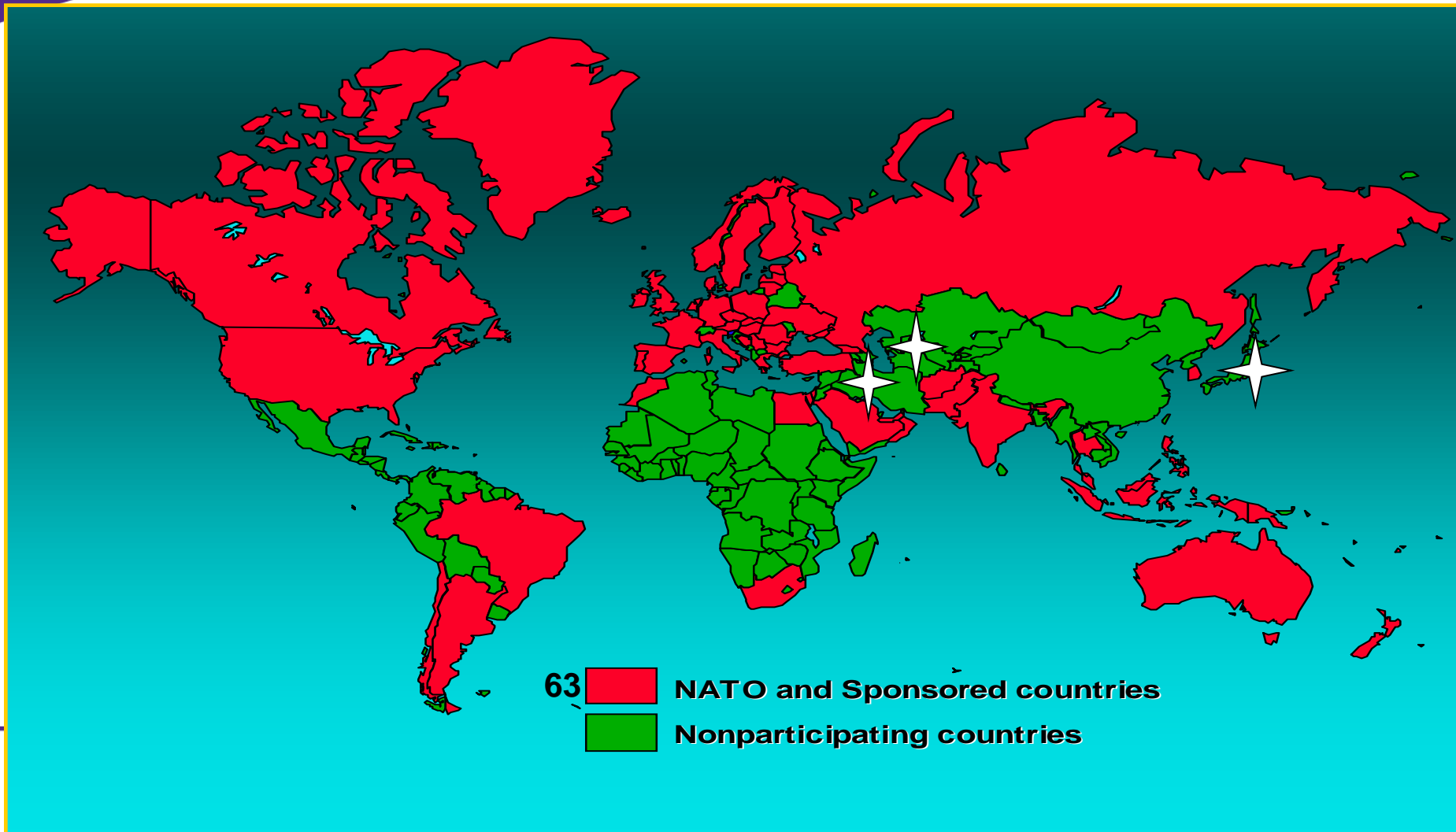


## AC135 STRATEGIC VISION

The adoption of a **state-of-the-art** NATO Codification System and its methodology, by **Armed Forces and Defence Industries**, as the **Global Reference Standard** for Materiel Identification, and as a **key ‘enabler’** to support NATO & Multi-National **Interoperability** and **Harmonised** Logistic Systems



# CODIFICATION - BUILDING A WORLDWIDE COMMUNITY



# INTEROPERABILITY

- ASSET  
MANAGEMENT
- COMMON PURPOSE  
& UNDERSTANDING



# MULTINATIONAL SYSTEMS DEVELOPMENT

	ALN		DASA
	AS		FLABEL
	BAE		TAI
	CASA		



MINISTRY OF DEFENCE



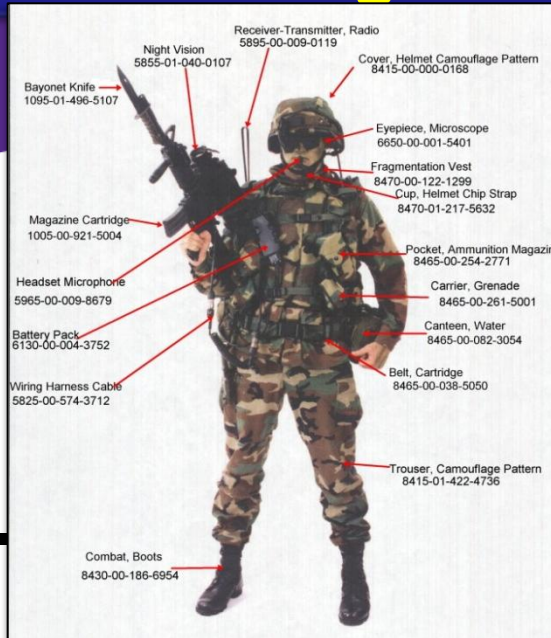
# ENGAGING WITH INDUSTRY

- **THRU-LIFE FROM CONCEPT TO DISPOSAL**
- **DESIGNER ENGAGEMENT**



# NATO Master Catalogue of References for Logistics

AC/135



30-DAY  
TRIAL!

**NMCRL+**

URL: <https://nmcrlplus.namsa.nato.int>

☒ This is a public or shared computer  
☐ This is a secure computer

User Name:

Password:

If you encounter login problems, please contact Technical Support at: [procctrl@namsa.nato.int](mailto:procctrl@namsa.nato.int)

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NMCRL provides NATO forces with a multilingual web application in 12 languages.

NATO Codification System (NCS) data:

- 16 Million active Items of Supply (NSNs)
- 33 Million active Items of Production
- 2 Million Manufacturers and Vendors
- 91 Million Rows of Technical Characteristics
- Links to other Identification Systems
- Search by Characteristics, Batch Functionalities

WWW.NATO.INT / CODIFICATION



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# What is DATA Quality?



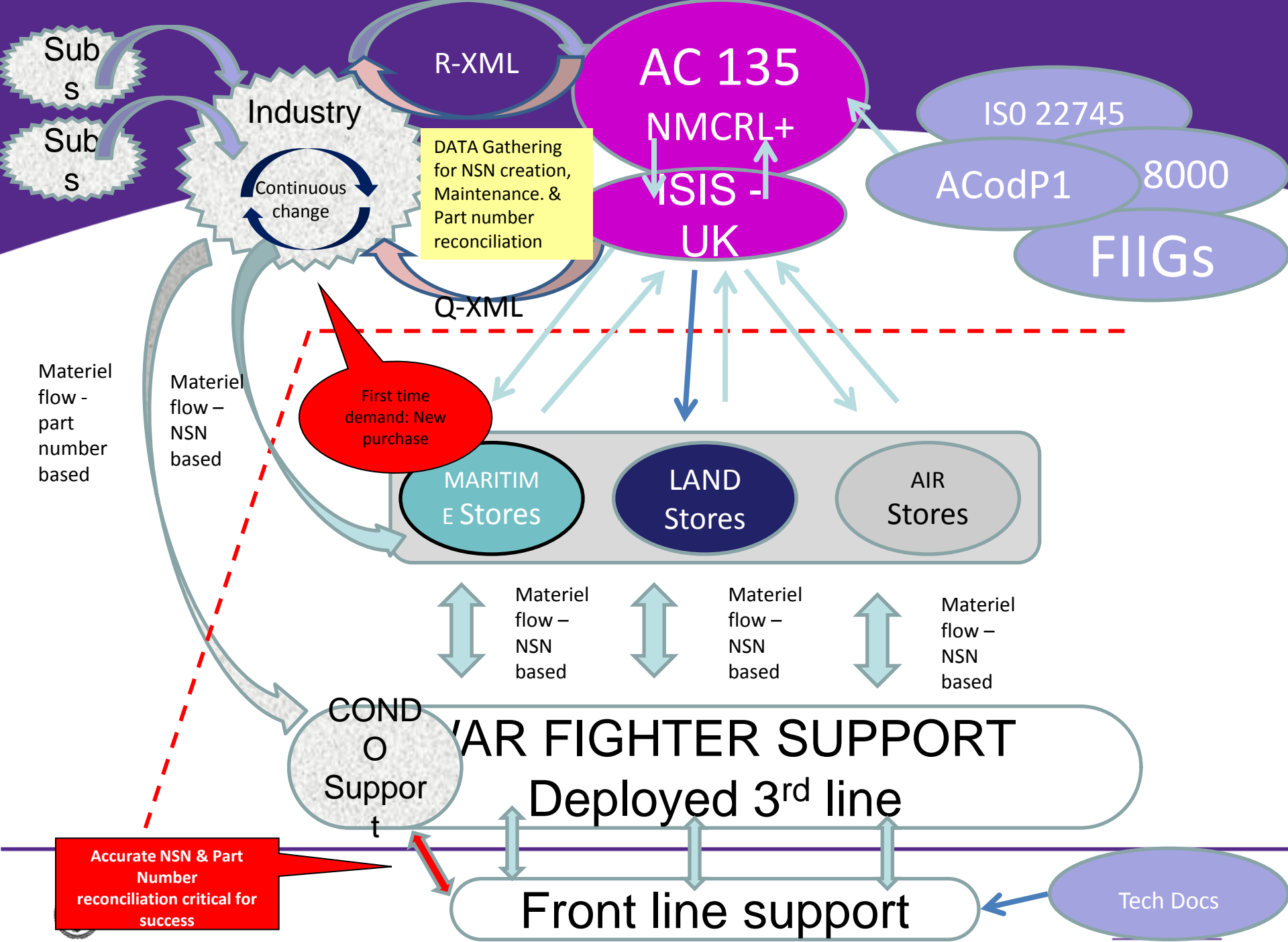
*YOUR POINTING AT IT WON'T HELP - THE COMPUTER RECORDS SHOWS NONE IN STOCK.*



MINISTRY OF DEFENCE







## Landauer's principle (1961) - Information is Physical.

An Erasure in information leads to an entropy increase in non information degrees of freedom of the information processing apparatus or its environment.

*Yes I cut and pasted this from wikipedia*  
**In English**

If the **information** is **complete** it should be **easy** to **identify** an item from that information.

If **information** is **incomplete**, the difference between the level of information existing and the actual item it describes, **proportionately reduces** the **probability of identifying** the item which reduces the value of having that information..... and that can lead to all sorts of problems!!!!!!!!!!



## The measuring stick

**Type 1:** All the mandatory elements of the Federal Item Identification Guide for the item in question have been met. The item is considered to be **FULLY DESCRIBED**.

**Type 4:** At least ONE of the mandatory elements of the Federal Item Identification Guide for the item in question have not been completed. The item is considered to be **PARTIALLY DESCRIBED**.

**Type 2:** NO mandatory or optional elements of the Federal Item Identification Guide for the item in question have been answered. Only the manufacturer's part number exists. The item has **NO technical description**.



# Traditional Versus Supplier Sourced Codification

The first SSC III task was sent to one of our contractors with a special instruction to complete the task in accordance with ISO 8000 Pt 110 and use ISO 22745 transactions for the 30 item task.

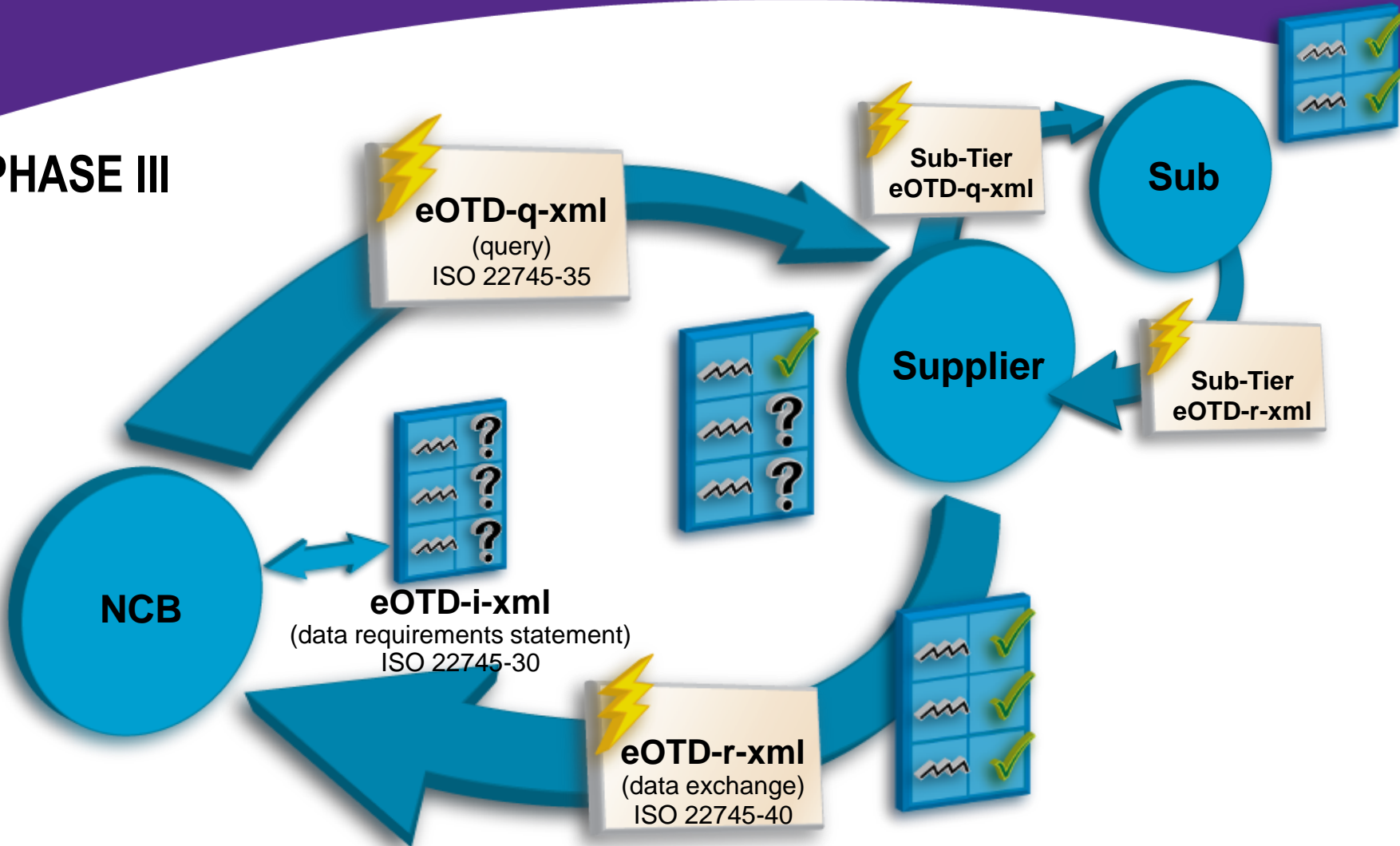
*The contractor missed the special instruction, which normally we would have been really unhappy with!*

Every cloud has a silver lining though and this let us put together some comparison stats: The traditional codification was achieved using the technical drawing which was only provided to allow item naming for the 22745 task.

	Type 1	Type 4	Type 2	Avg PVP
Traditional Codification	0	27	3	8
Supplier Sourced Codification	20	10	0	12

# TRULY Automated Codification

## PHASE III



## NATO Mandatory Requirements

Class – VALVE BALL

Property 1 – Material

Property 2 – Style

Property 3 – Valve Operation

BAES Part Classification – 40,000,000

Class – Valve, Stainless Steel, 3 way L ported,  
manually turned.



## NATO Mandatory Requirements

Class – **VALVE BALL**

Property 1 – **Material**

Property 2 – **Style**

Property 3 – **Valve Operation**

## BAES Part Classification 40,000,000

Class – **Valve, Stainless Steel, 3 way L ported**

Property 1 – **Operation Method – Hand  
Turned**



## NATO Mandatory Requirements

Class – **VALVE BALL**

ISO 22745 OTD 0161-1#01-089708#1

Property 1 – **Material**

ISO 22745 OTD 0161-1#01-056789#1

Property 2 – **Style**

ISO 22745 OTD 0161-1#01-542315#1

Property 3 – **Valve Operation**

ISO 22745 OTD 0161-1#1543256#1

BAES Part Classification – 40,000,000

Class – **Valve**

ISO 22745 OTD 0161-1#01-248615#1

Property 1 – **Material Value 1 Stainless Steel**

ISO 22745 OTD 0161-1#01-056789#1

Value - ISO 22745 OTD 0161-1#01-021587#1

Property 2 – **Configuration Value 2 - 3 way L ported**

ISO 22745 OTD 0161-1#01-254780#1

Value - ISO 22745 OTD 0161-1#154278#1

Property 3 – **Operation Method – Value 3 – Hand Turned**

ISO 22745 OTD 0161-1#245780#1

Value - ISO 22745 OTD 0161-1#012475#1





**NATO NATIONAL STOCK NUMBER - 991234567**

**Class – VALVE BALL**

ISO 22745 OTD 0161-1#01-089708#1

**Property 1 – Material Value 1 Stainless Steel**

ISO 22745 OTD 0161-1#01-056789#1

Value - ISO 22745 OTD 0161-1#01-021587#1

**Property 2 – Style Value 2 – 3 way L ported**

ISO 22745 OTD 0161-1#01-542315#1

Value - ISO 22745 OTD 0161-1#154278#1

**Property 3 – Valve Operation Value 3 - Manual**

ISO 22745 OTD 0161-1#1543256#1

Value - ISO 22745 OTD 0161-1#012475#1

**BAES Part Number – 40,000,000**

**BAES Part Classification – 40,000,000**

**Class – Valve**

ISO 22745 OTD 0161-1#01-248615#1

**Property 1 – Material Value 1 Stainless Steel**

ISO 22745 OTD 0161-1#01-056789#1

Value - ISO 22745 OTD 0161-1#01-021587#1

**Property 2 – Configuration Value 2 - 3 way L ported**

ISO 22745 OTD 0161-1#01-254780#1

Value - ISO 22745 OTD 0161-1#154278#1

**Property 3 – Operation Method – Value 3 – Hand Turned**

ISO 22745 OTD 0161-1#245780#1

Value - ISO 22745 OTD 0161-1#012475#1

**NATO NSN – 991234567**

## Does this make things Faster?

Ask a cataloguer how long it takes to create 1 item and the reply will be something like ***“how long is a piece of string”***

To get the best possible comparison, I removed the cataloguer's thinking time, and reduced the creation of NATO Stock record to a count of the mouse clicks required.

The average number of property value pairs within the UK NATO Database = 8. Each Property Value Pair requires a minimum of 3 mouse clicks.

An NSN requires an average of 24 mouse clicks to populate the descriptive data.

# Does this make things Faster? Answer = Yes.

Item of Supply Details

MSC: 5020 HME: 095430858 BG No: A01700 BIC: 00248 SMD Inv: A F N

Name: FUSE, CARTRIDGE

CSC: 0 Security Inv: 0 PPMBC: 0 Date Amended: 12/11/2010 CSB: XX1059P0414  
X0095L40740  
X004D163222  
X0034P00116  
X4002200050

TB: 1 CCC: 0 ? HMI Alloc Date: 25/04/1991

CAB: X LDD Inv: 0 FMSB: 062 Char Altered Date: 02/11/2010

Mod Hazard Code: 00 - NON-HAZARDOUS PRODUCTS PRESENTING NO PHYSICO-CHEMICAL HAZARD TO PEOPLE, ENVIRONMENT OR PROPERTY.

References	Characteristics	Users	Related MSN
MRC	MRC Decode	Conj	SAC
AAQL	BODY STYLE	2A	2A TUBE TYPE
ABHP	OVERALL LENGTH	LB19.50	19.50 MILLIMETRES MINIMUM
ADAV	OVERALL DIAMETER	LC20.50	20.50 MILLIMETRES MAXIMUM
ABUJ	CONTINUOUS CURRENT RATING	LB5.00	5.00 MILLIMETRES MINIMUM
AFPE	MAXIMUM VOLTAGE RATING IN ...	LC5.30	5.30 MILLIMETRES MAXIMUM
AFNF	CIRCUIT OVER-CURRENT INT.	3.150	3.150
AFNH	INTERRUPTION INDICATOR ME.	B250.0	250.0 AC
CSGN	SHORT-CIRCUIT/INTERRUPT C.	D	NORMAL INSTANTANEOUS
ABDN	TERMINAL SURFACE TREATMENT	AB	VISIBLE ELEMENT
CEBL	FEATURES PROVIDED	35.0	35.0
PPPY	PROPRIETARY CHARACTERISTI...	AGE000	SILVER PLATED
9000	DATE OF PRECEDING RECORD	ANB	NONRENEWABLE FUSIBLE ELEMENT
		NPAC	NPAC
		0062	03 MAR 2009

Export XML << Prev Record 1 of 1 Next >> Back Print

To create an exact duplicate  
Of this record  
(13 PVPs = 39 mouse clicks)  
traditionally.....

.....takes 4 mouse clicks  
Using ISO 22745!

Item of Supply Details

MSC: 5020 HME: 095430858 BG No: A01700 BIC: 00248 SMD Inv: A F N

Name: FUSE, CARTRIDGE

CSC: 0 Security Inv: 0 PPMBC: 0 Date Amended: 12/11/2010 CSB: XX1059P0414  
X0095L40740  
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TB: 1 CCC: 0 ? HMI Alloc Date: 25/04/1991

CAB: X LDD Inv: 0 FMSB: 062 Char Altered Date: 02/11/2010

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Import XML

Press Apply to update the mandatory status of subsequent MRCs. MRC order: F10 EDIT GUIDE ORDERING Set As Preferred

SAC	CAC	Delete	S	MRC	MRC Decode	Mode	Conj	SAC
AAQL	BODY STYLE	L						
ABHP	OVERALL LENGTH	J						
ABUT	TERMINAL LENGTH	J						
ABKV	CENTER TO CENTER DISTANCE	J						
ABKV	OVERALL HEIGHT	J						
ABMK	OVERALL WIDTH	J						
ABPM	BODY DIAMETER	J						
ABTB	MOUNTING HOLE DIAMETER	J						
ABTD	MOUNTING SLOT WIDTH	J						
ADAG	BODY LENGTH	J						
ADAV	OVERALL DIAMETER	J						

Export XML PDGs... Apply Submit

Choose File

Look in: Desktop

Files of type: All Files (\*.\*)

Open



# Does it make things better?

## Existing NSN 1 – Type 4

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347 Ethernet Shipboard Cable

## ISO 8000 NSN 1 – Type 1

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347 Ethernet Shipboard Cable

Conductor Quantity – 8

Conductor Form – AY

Material – 990019001

Cross Sectional Shape Style – 6

Connector ID – JTRJ456F-16NXLSB

Connector Manufacturer – 0BW78

Overall Length - Varying



## **Existing NSN 2 – Type 4**

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4351

Cable Shipboard Ethernet

## **ISO 8000 NSN 2 – Type 1**

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347  
Ethernet Shipboard Cable

Conductor Quantity – 8

Conductor Form – AY

Material – 990019001

Cross Sectional Shape Style – 6

Connector ID – JTRJ456F-16NXLSB

Connector Manufacturer – U7739

Overall length – varying

Features – Double Sheathed.





## **ISO 8000 NSN 1 – Type 1**

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347 Ethernet Shipboard Cable

Conductor Quantity – 8

Conductor Form – AY

Material – 990019001

Cross Sectional Shape Style – 6

Connector ID – JTRJ456F-16NXLSB

Connector Manufacturer – 0BW78

Overall Length - Varying

## **ISO 8000 NSN 2 – Type 1**

AGAV – sonar 2054 inboard replacement

CXCY – LM146c/TWS4H4347 Ethernet Shipboard Cable

Conductor Quantity – 8

Conductor Form – AY

Material – 990019001

Cross Sectional Shape Style – 6

Connector ID – JTRJ456F-16NXLSB

Connector Manufacturer – U7739

Overall length – varying

Features – Double Sheathed.



# The latest evidence in support of ISO 8000 Pt 110

## The Cables

**Both NSNs** upgraded **from Type 4** partially described **to Type 1** Fully Described  
**100% success**

NSN 1 increased from 2 Property value pairs to 9 property Value Pairs

NSN 2 Increased from 2 Property Value Pairs to 10 Property Value pairs

**350% improvement**

### The data quality

These NSN were created as separate NSNs because the part numbers are different but no reason for the difference was know by the UK MoD and therefore the in service users of the kit.

The extra property value pair on NSN 2 shows the same fit form and function, but with increased operating tolerance.

## Source Supplied Codification (SSC) In UK MoD

The UK delivered the first Platform (TERRIER) fully codified in accordance with ISO 8000 Pt 110 & ISO 22745:

Items on the TERRIER Bill Of Material	1879
NSNs created	920
Pre existing NSNs Screened	959

**\*Type 1 667 (72.5%)**

**\*Type 4 323 (37.5%)**

**\*Type 2 0 (0%)**

This is an unprecedented success in terms of data quality apparent when benchmarked against the entire UK NATO Database which has 2,618,151 items in total :

**Type 1 459,178 (17%) Type 4 1,699,549 (65%) Type 2 459,424 (18%)**

## Does it make it Cheaper?

BAES Global Combat Systems spend **£3000** per item to bring their data to a maturity suitable to be fitted to a platform. **£1500** of that is the cost of procuring DATA.

The Test platform, TERRIER has 1879 items on its BoM.

That would have been a design cost of:

$$1879 \text{ items @ } £3000 = \mathbf{£5,637,000}$$

By implementing the ISO Standards, TERRIER was able to take advantage of pre-existing NATO Stock Number Data, the design cost was instead:

$$920 \text{ items @ } £3000 = £2,760,000$$

$$959 \text{ items @ } £1500 = £1,438,500$$

$$\text{Total Cost} = \mathbf{£4,198,500}$$

**Overall saving of £1,438,500**

## Source Supplied Codification (SSC) In UK MoD

The cost and quality savings for TERRIER have lead UK MoD and BAES to include ISO 8000 Pt 110 and ISO 22745 on a much larger platform, the Aircraft Carrier Queen Elizabeth Class,

The biggest ships ever commissioned by the Royal Navy due to enter service in 2020. 2 Aircraft carriers 284 meters long, displacement of 65,600 tonnes, capacity for up to 40 aircraft and an un-refuelled range of 10,000 nautical miles.

QEC is forecast to have **80,000** line items codified.

The design contract for QEC would result in a charge of **£1700** per item where BAES need to source data.

For any item where NSN data can be imported that cost is reduced to **£875**.

## Source Supplied Codification (SSC) In UK MoD

If we apply a 'screening ratio' of 50% (slightly less than the current NATO average) and run a calculation, we can see the following potential savings for BAES.

$$80,000 @ £1700 = \textbf{£136,000,000}$$

### **Include ISO 22745 in the design contract**

$$40,000 @ £1700 = \textbf{£35,000,000}$$

$$40,000 @ £875 = \textbf{£68,000,000}$$

$$\text{Total} = \textbf{£103,000,000}$$

Total saving of **£33,000,000**

# Contracting for DATA Quality In UK MoD

## The future of ISO 8000 & ISO 22745 in the UK:

The potential to deliver an improved service for less costs will drive these ISO Standards into UK MoD Policy for codification.

An ISO 8000 Pt 110 clause has already been included in our contracts with industry.

The UK NCB has been tasked with providing the capability to gradually transform to a state where all data transactions are automated, using a web service for individual transactions and working with delivery partners with high levels of transactions to build **ISO 22745** interfaces as with the **BAES QEC** and **TERRIER** platforms.

The potential savings to UK MoD are **£756,563.60** per annum, which equates to **75%** reduction in the overall budget for NSN creation in the UK.





## Contracting For DATA Quality

**Standard statement for inclusion as both an NCB Contract Clause and Codification Requirement statement in any standards which have NATO Codification as part of their delivery.**

### **Supply of Source Data in support of NATO Codification**

**The contractor, sub-contractor or supplier shall supply identification and characteristic data in accordance with ISO 8000-110:2009 on any of the selected items covered in this contract.**

**Following a codification request, the Home NCB shall present a list of the required properties in accordance with the US Federal Item identification Guides.**

This exchange can be in a format agreed between the vendor and home NCB. One potential format of exchange is:

- (a) The contractor, sub-contractor or supplier shall agree a contact method to which requests for identification and characteristic data in an ISO 22745-35 compliant format can be facilitated.
- (b) The contractor, sub-contractor or supplier shall respond in a timely manner to requests for characteristic data that it receives in an ISO 22745-35 compliant format and the replies shall be in an ISO 22745-40 compliant format.
- (c) All metadata shall be from an ISO 22745 compliant Open Technical Dictionary.

# NATO Codification



**Supporting the Warfighter**